



# EduSkills

Nation Building Through Skills

An ISO 9001 : 2015 Certified Organisation

## Certificate of Membership

This is to certify that

**G Pullaiah College of Engineering and  
Technology, Andhra Pradesh**

is an institutional member

of EduSkills Foundation

Director, EduSkills



Valid Till : JUNE 2023

Membership No :



052006200602023



[www.eduskillsfoundation.org](http://www.eduskillsfoundation.org)

PRINCIPAL

G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)



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# GPCET

Pioneering Innovative Education

**G PULLAIAH COLLEGE OF  
ENGINEERING AND TECHNOLOGY  
ANDHRA PRADESH**

is proud member of **EduSkills**  
to get associated with  
Global Academy Programs

 Networking  
**CISCO** Academy



 academy

 **MICROCHIP**  
Academic Program



  
**PRINCIPAL**

G.Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)



**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**EduSkills Foundation ("EduSkills")**

**AND**

**G Pullaiah College of Engineering and Technology ("GPCET")**

**FOR EDUSKILLS MEMBERSHIP PROGRAM**

This Memorandum of Understanding ("MOU") is effective from the date of signatures below ("Effective Date"); hereinafter, each a "Party" or together, "the Parties". EduSkills will be referred as 'First party' and other party will be referred as 'Second party'.

The Parties have been discussing a proposed collaboration in the area of "**Skill Development, IT Education and Workforce Development Programs**" ("Collaboration Areas").

Now the Parties agree as follows:

**A. NON-BINDING TERMS.**

The Parties understand that MOU is intended only to summarize the current understanding of the parties with respect to the principal terms of the proposed collaboration.

The Parties understand that this **MOU** is intended only to summarize the current understanding of the Parties with respect to the Collaboration Areas and to facilitate their further discussions regarding certain objectives of the proposed partnership, as more fully described in Exhibit A, which are non-binding on the Parties. The terms and objectives set forth in Exhibit A shall be used for discussion purposes only and shall not be deemed to create any rights or obligations for or on behalf of any Party.

**B. BINDING TERMS**

The Parties hereby acknowledge and agree that the following subsections under this Section B (Binding Terms) shall be binding and create legal rights and obligations on the Parties.

**1. Confidentiality**

In this MOU "Confidential Information" means any information or data, irrespective of the form and nature thereof, that is material to the Party disclosing such information ("Discloser") to the other Party ("Recipient"), including, but not limited to technical know how, specifications, designs, models, software, techniques, drawings, processes, as well as industrial and intellectual property rights, business information, trade secrets, customer lists, financial information, process, costs, sales and marketing plans, information posted on their respective websites or any other information with the Recipient knows or reasonably ought to know is confidential, proprietary or trade secret information of the Discloser.

The Recipient shall at all times, both during the term of this MOU and for a period of at least three (3) years after its expiration or termination, keep in trust and confidence all such Confidential Information, and shall not use such Confidential Information other than for the purpose of fulfilling its obligations under this MOU, nor shall the Recipient disclose any such Confidential Information to any third party without the Disclosing Party's prior written consent. Upon termination of this MOU or written request from the Discloser, the Recipient shall, within fifteen (15) days from such termination or request, return all Confidential Information and any and all copies thereof to the Discloser, or at the Discloser's option, destroy the Confidential Information and any and all copies thereof, and certify such destruction.

The obligations of confidentiality set forth herein shall not apply to information which;

- a. Was rightfully in possession of or known to the Recipient without any obligation of confidentiality prior to receiving it from the Discloser;
- b. Is, or subsequently becomes, legally and publicly available without breach of this MOU;

DocuSigned by:



**G.V.M. Mohan Kumar**

**CHAIRMAN**

G. Pullaiah College of Engg. & Tech.  
KURNOOL - 518 452

Page 1 of 4

**Principal**  
G. Pullaiah College of Engg. & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)

- c. Is rightfully obtained by the Recipient from a source other than the Discloser, without any obligation of confidentiality; or
- d. Is developed by or for the Recipient without use of the Confidential Information.

The Recipient may only disclose Confidential Information pursuant to a valid order issued by a court or governmental agency, provided that the Recipient provides the Discloser:

- a. Prior written notice of such obligation; and
- b. The opportunity to oppose such disclosure or obtain a protective order.

The Confidential Information shall remain the property of the Discloser and no license to any existing or future intellectual property rights or Confidential Information is granted or implied under this MOU.

All Confidential Information is provided "AS IS". The Discloser shall not be liable for any inaccuracy or completeness of the Confidential Information, nor are there any express or implied representations or warranties by either party to the other, including with respect to the infringement of any intellectual property rights or any right of privacy, or any rights of third persons.

## 2. Scope

The scope of this MOU does not cover any development work, testing, licensing, distribution, support, sales, or maintenance. Should the Parties decide to pursue such matter that is outside the scope of this MOU, the Parties shall enter into a development, license, distribution, or other appropriate written agreement(s) accordingly.

## 3. Publicity

The Parties hereby agree that no press release or other public announcements regarding this MOU or any agreements contemplated thereby shall be made without prior review and written agreement signed by a duly authorized representative of the other Party.

## 4. Term and Termination

The Parties agree that this MOU shall be effective as of the Effective Date and shall continue in effect until the earliest occurrence of one of the following: (1) the execution of a definitive MOU or definitive agreement relating to the scope of this MOU; (2) written notice by one Party to the other of termination of this MOU; or **thirty six (36) months** from the Effective Date of this MOU. Section B (including all subsections) shall survive any termination of this MOU. Upon expiry of the Term, it is the intention of the Parties to further progress the solutions initiated under this MOU towards overall achievement of the objectives and outcomes contemplated herein. Second party shall, to this extent, endeavor to continue maintaining and promoting such solutions and projects to further the objectives set forth in the MOU.

## 5. Limitation of Liability

Except for liability relating to either Party's breach of the other Party's confidential information or intellectual property rights, in no event shall either Party be liable to the other Party for any direct, indirect, incidental, special, punitive or consequential damages or loss of profits, lost revenue or loss of data.

Notwithstanding the foregoing, nothing in this MOU shall limit the Parties liability for bodily injury or death caused by its negligence or its liability in the tort of deceit.

## 6. Intellectual property rights

Each Party will retain the exclusive rights, title and ownership of all its pre-existing Intellectual Property, Confidential Information and materials (including, without limitation, proprietary ideas, sketches, diagrams, text, know-how, concepts, proofs of concepts, artwork, software, algorithms, methods, processes, identifier codes or other technology) owned or developed by such Party.

DocuSigned by:



G.V.M. Mohan Kumar  
CHAIRMAN

G. Pullaiah College of Engg. & Tech.  
KURNOOL - 518 452

*G. Mohan*

*G. Pullaiah*  
PRINCIPAL  
G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)



## 7. Governing laws and jurisdiction

The Parties shall make efforts in good faith to amicably resolve all disputes as may arise out of or in connection with this MOU. This MOU shall be subject to and governed by the laws of India and the Indian courts shall have exclusive jurisdiction over any claim arising under this MOU. Notwithstanding the foregoing, either Party may seek interim injunctive relief in any court of appropriate jurisdiction with respect to any alleged breach of such Party's intellectual property or proprietary rights.

## 8. Costs

Unless otherwise agreed upon in writing, each Party shall bear its own costs and expenses arising in connection with this MOU and the possible negotiations, completion and implementation of definitive Agreements if any, including but not limited to costs of experts, consultants, lawyers and travel expenses.

## 9. Amendment

This MOU may be amended at any time by the mutual written assent of the Parties.

## 10. Severability.

Should any portion of this MOU be determined to be illegal or unenforceable, the remainder of the MOU shall continue in full force and effect, and either party may renegotiate the terms affected by the severance.

IN WITNESS WHEREOF, the parties hereto have executed this MOU by persons duly authorized as of the date and year first above written.

Signed for and on behalf of EduSkills Foundation	Signed for and on behalf of <u>G Pullaiah College of Engineering and Technology</u>
By: <u>Shubhajit Jagadev</u> Authorized Signatory	By: <u>G. Mohan</u> Authorized Signatory
Shubhajit Jagadev Name	G V M MOHAN KUMAR Name
Executive Director Designation	Chairman Designation
23rd June 2020 Date	22 <sup>nd</sup> June 2020 Date
Address for communication: EduSkills Foundation #806, DLF Cyber City, Technology Corridor, Infocity, Bhubaneswar – 7510024, Odisha, India  Email: info@eduskillsfoundation.org	Address for communication: G Pullaiah College of Engineering and Technology, Nandikotkur Rd, near Venkayapalle, Kurnool, Andhra Pradesh.  Email: chairman@gpcet.ac.in

## EXHIBIT A

### NON-BINDING TERMS

#### 1. Scope and Intent

**EduSkills** and **G Pullaiah College of Engineering and Technology** have decided to work together for the purpose of expanding digital skills into higher education system through offering various world class technical programs in Networking, Cybersecurity, Cloud computing, automation, RPA and other industry 4.0 skills to the colleges and their students.

#### 2. Proposed Obligations of Second party

- To create awareness for adoption and registration of technical courses from interested students
- To nominate a point of contact who could monitor and review the program updates
- To ensure following pre-requisites to be followed by the participating colleges:
  - a. High speed broadband connectivity, computer labs for relevant courses and classroom IT set-up for all participating institutions.
  - b. Identify upto 2 (Two) Educators with required qualification like Engineers/MCA in Computer Science/IT/Electronics, etc. or experienced diploma holders to receive Training of Trainers for each academy program.
  - c. Pay membership fee on annual basis for next 3 years. Following year's membership fee can be incremented on nominal basis, if the need arises. **Agreement to be renewed after 3 years.**

#### 3. Proposed obligations of EduSkills:

- a. To offer digital content and courses of up to 5 global academy programs to its member institution.
- b. To offer LMS of the academy programs, where ever applicable.
- c. To offer branding collaterals access and usage of academy programs.
- d. 'Train the Trainers' to the nominated educators by the institution.
- e. Virtual orientation session/workshop for the institution.
- f. In-person/remote support for any troubleshooting needed during the onboarding process.
- g. To offer opportunities to participate in job fairs, seminars, conferences and any regional/national/global competitions or platforms for the students, educators and/or institution's leadership.

#### 4. Annual Membership Fee

- Year 1: INR 40,000 + Training fee + GST
- Year 2: INR 40,000\* + GST
- Year 3: INR 40,000\* + GST

\* Can be incremented annually on a very nominal basis.

**Please Note:** This fee applies on institutions. EduSkills will not charge any fee from the students as these programs comes under purview of CSR. Institutions may enroll and extend benefit to as many students they want. No capping on number of students.

DocuSigned by:



*G. Pullaiah*  
**PRINCIPAL**  
G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)

*G.V.M. Mohan Kumar*  
**CHAIRMAN**  
G. Pullaiah College of Engg. & Tech  
KURNOOL - 518 452



connecting you with  
65,000+ brands

## G Pullaiah College of Engineering and Technology has associated with Internshala

Now confidently apply for internships and get



Stipend



Certificate



Pre-placement offer

and more importantly, for free!

---

Check your email for a registration link. For those who didn't receive an email,  
register here - "[bit.ly/students\\_is](https://bit.ly/students_is)" and we'll get back to you.

*G. Pullaiah*  
PRINCIPAL

G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)



## INTERNSHALA COLLEGE REGISTRATION AGREEMENT

This Agreement is executed on 9<sup>th</sup> September 2017 by and between:

**Scholiverse Educare Private Limited**, having its registered office at B-809, Unitech Business Zone, Nirvana Country, Sector50, Haryana - 122018, acting through its authorized representative Mr. Shekhar Halder, Head, University Relations (hereinafter referred to as "**Internshala**") ;

**AND**

G. Pullaiah College of Engineering and Technology, situated at Pasupula Village, Nandikotkur Rd, Kurnool, Andhra Pradesh - 518425 (hereinafter referred to as the "**College**" which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives and permitted assigns) of the other Party; The Principal - G. Pullaiah College of Engineering and Technology.

Internshala and College may be referred to as 'Party' individually and as 'Parties' collectively, as the context may require.

### Overview:

This agreement is regarding the college registration of 'G. Pullaiah College of Engineering and Technology' with 'Internshala'.

### Responsibilities of Internshala:

- Provide all the students of the College with free student accounts and lifetime memberships.
- Provide weekly internship updates to all the students of the College.
- Provide free online webinar on Internship preparation.
- Provide an online resume maker to all the students of the College registered with Internshala.
- Keep the student's details confidential at all times from any third party except the employers, whose internship the student has himself/herself applied to.

### Responsibilities of College:

- Provide the information of all the students of the College as required by Internshala for their registration. The information should contain the first name, last name, mobile number and the email address of all the students of the College.
- Issue the online NOC to the students whenever they are selected for an internship.
- Inform all the students of the College about this collaboration and ensure that they verify their accounts on Internshala.

### Term and Termination:

This agreement will be operational and valid from 9<sup>th</sup> September 2017. Upon completion of one year, the agreement can be renewed with mutual consent of both parties.

Under normal circumstances, either party wanting to terminate the agreement can do so and it can be done on a mutually agreed upon date in a justified way with a notification given at least three months prior to termination date.

### Confidentiality:

- Internshala and College will not disclose the details of this agreement and any private information that they come across when this agreement is in effect to any third-party.
- Internshala will not disclose or sell the contacts of registered users to any third-party.

*G. Pullaiah*  
PRINCIPAL  
G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P.)





internshala.com

+91 124 4367427

+91 124 4004123

university.relations@internshala.com

Scholliverse Educare Pvt. Ltd.

B-809, Unitech Business Zone,

Gurgaon, Haryana - 122018

CIN: U80901HR2011PTC064443

#### Disputes:

The Parties shall attempt in good faith to resolve any dispute arising out of or relating to this Agreement promptly by negotiation between executives. Any dispute arising out, in connection with or relating to this Agreement, or the breach, termination or validity thereof, that has not been resolved by negotiation within thirty (30) calendar days after a Party's request for negotiation, would be resolved under the jurisdiction of Gurgaon court.

#### Miscellaneous:

- Neither party will enter into an agreement with a third party on behalf of the other party.

Signed  
and

For and on behalf of

Internshala

G. Pullaiah College of Engineering and Technology

Delivered by The Signatory Representative of Parties to this agreement.

(Authorized Signatory)

(Authorized Signatory)

PRINCIPAL

G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)

## Memorandum of Understanding

between  
**G.Pullaiah College of Engineering and Technology (GPCET)**  
and  
**WIPRO ENTERPRISES (P) LIMITED**

This Memorandum of Understanding is made on the **10th day of November 2020**  
("Effective Date")

BETWEEN

G.Pullaiah College of Engineering and Technology (GPCET), Pasupula Village,  
Nandikotkur Rd, near Venkayapalle, Kurnool, Andhra Pradesh 518002 (hereinafter  
referred to as **"Institute"**)

AND

Wipro Enterprises (P) Limited (through Wipro 3D division), a company incorporated  
under the provisions of the Indian Companies Act 1956, having its business office at  
No.88, 5th floor, SB Towers, M G Road, Bangalore 560001 (hereinafter referred to as  
**"Industry Partner"**)

(collectively "Parties")

whereas this Memorandum of Understanding (hereinafter called "MOU" sets out the  
understanding of the Parties' intention to collaborate with each other.

### Background:

1. The "Institute" has obtained Autonomous status from the year 2018 besides being  
accredited by NAAC of UGC and NBA of AICTE, New Delhi. GPCET is approved by  
AICTE, New Delhi and has also been granted permanent affiliation under Jawaharlal  
Nehru Technological University Ananthapur. Also it is an ISO 9001-2015 certified  
Institution besides recognized by UGC under 2(f) and 12(B). The "Institute" was  
established in the year 2007 and works with the Motto "Pioneering Innovative  
Education"
2. The "Industry Partner" is a strategic initiative of Wipro in advanced manufacturing  
with credentials of fulfilling several strategic missions and engineering projects of  
the government and industries at both national and international levels. The  
"Industry Partner" is involved in several projects connected with Metal AM with  
emphasis on Laser Powder-Bed Fusion, Electron Beam Powder-Bed Fusion, Process  
Simulation, DfAM, Material Development, Testing, Validation, Characterization and  
Certification of metal AM parts.

  
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3. The "Industry Partner" has developed inhouse expertise in IOT through its business unit Wipro Automation, and has collaborated with various partners with advanced IOT knowhow.
4. The Parties broadly follow the principles of innovative design and manufacturing practices for fulfilling the identified needs of their respective stakeholders with unyielding commitment to ethics and professional integrity.
5. The Parties have identified an opportunity to collaborate in respect of Digital manufacturing covering AM and IOT technologies to their mutual benefit whereby the Parties in accordance with the terms and conditions of this Agreement.

In consideration of the above recitals and the mutual benefits to derive hereafter, the parties agree to enter into an Agreement as follows:

## **1.0 Scope of the Agreement**

### **1.1. Design and Development of curriculum framework**

"Industry Partner" & "Institute" shall collaborate to develop curriculum framework with focus on Digital manufacturing and Industrial Internet of things.

The primary idea of the programs is to develop of qualified human resources and research personnel with industry-aligned competencies in areas of design and advanced manufacturing.

### **1.2. Program Delivery**

"Industry Partner" shall execute the curriculum framework developed through online delivery of programs through online methods

### **1.3. Establishment of Centre**

"Industry Partner" shall establish a "Wipro 3D-GPCET-Centre for Advancement of Digital Manufacturing and Industrial IOT". The scope of work for set up of centre shall be as mutually agreed.

### **1.4. Assessment and Certification**

"Institute" and "Industry Partner" shall provide a course completion certification to the participants of the course after its due completion.

## **2.0 Obligations**

- 2.1. Neither party shall use the name or trademark of the other party for advertising purposes. However, "Institute" and "Industry Partner" have the right to publish the existence of this Agreement in its normal listing of activities.

  
PRINCIPAL

G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)

- 2.2. The representatives of the parties can meet as necessary to evaluate new opportunities and progress in the implementation of projects.

### **3.0 Duration of Agreement and Termination**

- 3.1 This Agreement shall commence on the receipt of advance against Purchase order from the "Institute" to the "Industry Partner". The project shall begin as per the schedule agreed upon in the proposals.
- 3.2 Each party reserves the right to cancel all or any part of this Agreement, without liability to the other party, if such other party repudiates or commits a material breach to any of the terms of this Agreement, or fails to make progress so as to endanger timely and proper completion of its services or provision of Deliverables required by it in the project, and does not correct such repudiation failure or breach within 30 days (or such shorter period of time if commercially reasonable under the circumstances) after receipt of written notice from the non-breaching party specifying such repudiation, failure or breach.
- 3.3 This Agreement is effective for 1 years, unless terminated or renewed earlier in accordance with one of the following alternatives:
- 3.4 "Industry Partner" may terminate all or any part of this Agreement at any time and for any reason by giving written notice to Institute, such termination to be effective thirty (30) days after the date of such notice.
- 3.5 "Institute" may terminate all or any part of this Agreement at any time and for any reason by giving written notice to "Industry Partner", such termination to be effective thirty (30) days after the date of such notice.
- 3.6 This agreement can be renewed for a further period on mutual consent by the parties to this agreement.

### **4.0 Assignment**

Neither party shall assign any part of his obligations under this MOU to any third party without the written permission of the other

### **5.0 Entire Agreement**

- 6.1. This Agreement constitutes the entire agreement of the parties with respect to the subject matter. This Agreement may not be changed except in writing and when signed by both the parties.
- 6.2. Any change in the scope of work covered by this Agreement shall be discussed and agreed upon mutually in writing.

### **6.0 Limitation of Liability**

In no event shall either Party be liable for, and either Party hereby waives the right to claim, any indirect, punitive, special, incidental, or consequential damages



(including lost profits) directly or indirectly relating to or arising out of the breach of this Agreement, regardless of the form of action, whether in contract, tort, strict liability, or otherwise, and whether or not such damages were foreseen or unforeseen, even if either Party has been advised of the possibility thereof. Neither Party limits its liability (if any) to the other for: personal injury or death resulting from negligence; fraud; or any matter for which it would be illegal to exclude or attempt to exclude its liability.

#### **7.0 Governing Law**

This MOU shall be governed by applicable law(s) in India. Any dispute between the Parties, arising out of or in connection with this MOU or breach hereof, shall be resolved amicably between the authorized representatives of the Parties within a period of 30 (thirty) days, failing which such dispute shall be referred to sole arbitrator mutually nominated by both Parties. The venue of arbitration shall be Chennai, India, and the arbitration proceedings shall be conducted in English language. The cost of Arbitration proceedings shall be borne equally by the parties.

#### **8.0 Confidentiality**

All information including any base and forward intellectual property shall be maintained by the parties in strict confidence and shall not be disclosed to any third party without the prior express written permission from the disclosing party. However, the recipient of the confidential information may disclose, strictly on a need to know basis, Proprietary Information to its personnel who actually engaged in the transaction contemplated herein who are in the process of accessing the confidential information of the disclosing part provided that such personnel are also bound by similar obligations of confidentiality to those contained herein. The confidentiality obligations herein contained shall continue to hold good during the tenure of the MoU, howsoever occasioned. The parties herein agree to execute a separate Non-Disclosure Agreement in connection with the exchange of confidential/proprietary information shared under this MoU.

#### **9.0 Amendment**

This MOU may be modified or amended if the amendment is mutually agreed and made in writing and is signed by authorized representatives of the Parties.

#### **10.0 Severability and waiver**

If any of the provisions of this MOU shall be held to be invalid or unenforceable for any reason, the remaining provisions shall continue to be valid and enforceable. If any provision of this MOU is or becomes invalid or unenforceable, but where by limiting such provision it would become valid and enforceable, then such provision shall be deemed to be written, construed, and enforced as so limited. The failure of

either Party to insist, in any one or more instances, upon the performance of any of the terms, covenants or conditions of the MOU or to exercise any right hereunder, shall not be construed as a waiver of the future performance of any such term, covenant or condition or the future exercise of such right.

WIPRO 3D

By: Dr. U. Chandrasekhar  
Name: Dr. U. Chandrasekhar  
Title: Program Director Addwize  
Wipro 3D



G.Pullaiah College of Engineering and Technology

G.V.M. Mohan Kumar  
G.V.M. Mohan Kumar

CHAIRMAN

By: G. Pullaiah College of Engg. & Tech  
KURNOOL - 518 452

Name: G V M Mohan Kumar  
Title: Chairman

G. Pullaiah  
PRINCIPAL

G.Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)





## MEMORANDUM OF UNDERSTANDING

BETWEEN

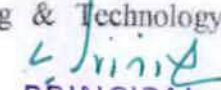
**G. PULLAIAH**  
**COLLEGE OF ENGINEERING & TECHNOLOGY**  
Nandikotkur Road, Kurnool.  
Andhra Pradesh 518002, India

And

**Asia University, Taiwan**  
Wufeng, Taichung City, 41354 Taiwan

G. Pullaiah College of Engineering & Technology, A Private Institution approved by AICTE, New Delhi and established in the year 2007, Nandikotkur Road, Kurnool, Andhra Pradesh, India, represented by Sri G.V.M Mohan Kumar, Chairman and Asia University (AU), a non-profit private university established under the Private School Act of the Republic of China (Taiwan), and having its principal address at No. 500, Lioufeng Rd., Wufeng, Taichung City 41354, Taiwan, represented by Prof. Jeffrey J.P. Tsai, President, recognizing the benefits to their respective institutions from the establishment of international link, conclude this Memorandum of Understanding (MOU)

1. The purpose of this MOU is to develop academic and educational co-operation and to promote mutual understanding between the two parties.
2. The two parties agree to develop the following collaborative activities in the areas of mutual interest.
  - i. Student & Staff Exchange
  - ii. Joint Research
  - iii. Technology Development
  - iv. Joint Seminar & Conference
  - v. Exchange of Facilities and Resources
  - vi. Joint Publication / Patents / Copy Rights
3. G. Pullaiah College of Engineering & Technology here by appoints Dr. C.Srinivasa Rao, Principal, G. Pullaiah College of Engineering & Technology and Asia

  
**PRINCIPAL**  
G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL 518 452 (A.P.)

- University appoints Prof. Yinghuei Chen, Dean of the International College, to coordinate and oversee all discussions between the Parties pursuant to this MOU.
4. The development and implementation of specific activities based on this MOU will be separately negotiated and agreed between faculties, departments, schools or institutes, which carry out the specific projects.
  5. It is understood that the parties will support each other at their own costs for the collaborative activities stated in Clause 2.
  6. Should the collaborative research activities under the MOU result in any potential for intellectual property, both parties shall seek an equitable and fair understanding as to ownership and other property interests that may arise.
  7. This MOU may be amended or modified by a written agreement signed by the representatives of both parties.
  8. This MOU is valid for a period of five (5) years from the date of signing by both parties. This MOU shall be renewed after being reviewed and renegotiated by both parties.
  9. This MOU may, at any time during its period of validity, be terminated by one of the parties upon prior notice to the other in writing not later than six months before the termination date.
  10. All information exchanged between Parties in connection with this MOU or during discussions preceding this MOU and relating to this MOU or to any matter contemplated by this MOU, and any discussions held between the Parties are CONFIDENTIAL to them and may not be disclosed to any third party during the period of this MOU.

For Asia University

Prof. Jeffrey J.P. Tsai  
President  
Date :

For G. Pullaiah College of  
Engineering & Technology.

G.V.M. Mohan Kumar

G.V.M Mohan Kumar  
Chairman  
Date :

**G V M Mohan Kumar**  
Chairman  
G.Pullaiah College of Engg. & Tech.  
Kurnool - 518 002.

G. Jini  
PRINCIPAL  
G.Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)





ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

SI.No. 5277 Date 28.3.18 Rs. 100-00

Sold to : Dr. C. Saravaya Rao & B. G. Tulastharam

For whom : G. Pullaiah College of Engineering & Technology

BW 471888

V. SUBRAMANYAM SETTY  
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**AGREEMENT BETWEEN  
ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION  
VIJAYAWADA  
AND**

G.Pullaiah College of Engineering & Technology, Kurnool, Near Venkayapalle, Pasupula Village, Nandikotkur Rd, Kurnool, Andhra Pradesh 518002

The Agreement is executed on this **Twenty Eight** day of **March** 2018 (Effective Date) by and between, **Andhra Pradesh State Skill Development Corporation** having its office at **2<sup>nd</sup> Floor, NTR Administrative Block, PN Bus Station, Vijayawada - 520 013** hereinafter called the "APSSDC" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the MD&CEO of the first part; And **G.Pullaiah College of Engineering & Technology** having its office at **Near Venkayapalle, Pasupula Village, Nandikotkur Rd, Kurnool, Andhra Pradesh 518452, Kurnool** herein after called "PCEK" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the **PRINCIPAL** of the second part;

APSSDC and G.Pullaiah College of Engineering & Technology shall herein after be collectively referred to as Parties and individually as first/second Party.

*G. Pullaiah*  
PRINCIPAL

G. Pullaiah College of Engg. & Tech.  
Nandikotkur Road - Venkayapalle(V).  
KURNOOL-518452.

*G. Pullaiah*  
PRINCIPAL  
G.Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL

## WHEREAS:

The new state of Andhra Pradesh has come into existence after bifurcation of the erstwhile combined state of Andhra Pradesh in June-2014. In the process of fulfilling its commitment for formation of a modern State, the State has initiated its endeavors, primarily on infrastructure building and rapid industrialization. To support this initiative, Government of Andhra Pradesh (GoAP) has identified manufacturing as a key area and is establishing clusters to nurture growth in vital sectors like Auto and Electronics by setting-up industrial corridors, Special Economic Zones (SEZs) etc,. The immediate necessity for Industrialization is the manpower development. In the process of industrialization and infrastructure building, it is obligatory on the part of GoAP to simultaneously develop a large pool of skilled manpower to cater to the needs of the industry and service sectors. In this endeavor, the State has earnestly decided to address the skill shortage which is much projected by the user Industry. The initiative of Statewide high priority for skill development shall also ensure up-gradation of skills. The sectors with largest manpower requirement in the coming years will be Manufacturing, Construction, Hospitality, Banking, Financial Services and Insurance and Information Technology/IT enabled services.

Eventually, the Skill Development has occupied the key focus area of GoAP. The process of developing large pool of skilled manpower has been envisaged in partnership with industry to make the skill development mission more industry relevant and self-sustainable. In the process of achieving these goals, the GoAP has incorporated APSSDC as a special corporate which shall strive for the appropriate and demand driven Skill Development.

APSSDC in its several meetings has discussed and decided to achieve the goal of skill development with participative approach of the stakeholders' viz. the Government, Industry, academic institutions, youth and all other stakeholders. This participative approach will go a long way in accomplishing the task in economical, appropriate proportions with relevance in the shortest period. The APSSDC would provide the extra infrastructural requirements in selected academic institutions. In this process, the APSSDC has selected some of the leading Engineering Colleges/Govt. Polytechnics/Industry associated training institutions for providing the infrastructural facilities additionally required for running the Skill Development programs.

The APSSDC and G.Pullaiah College of Engineering & Technology which is selected for **CM's Skill Excellence Center (SEC)**: ICT Lab have mutually discussed and agreed to enter into this agreement as detailed hereinafter.

NOW, THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

  
PRINCIPAL  
G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P.)

  
PRINCIPAL  
G. Pullaiah College of Engg. & Tech.  
Nandikotkur Road - Venkayapalli(V),  
KURNOOL-518452.



## 2.1 DEFINITIONS:

In this Agreement, the following expressions shall have the meaning stated herein:

**"Agreement"** shall mean this agreement executed between APSSDC and G.Pullaiah College of Engineering & Technology and shall include any written modifications thereof and the schedules attached hereto.

**"Applicable Law"** shall mean all the laws national and international, enacted or brought into force as the case may be and enforced by the GoI or GoAP as the case may be, and the regulations and notifications made there under and judgments, decrees, injunctions, writs and orders of any court of record, as may be in force and effect.

**"CM's Skill Excellence Center: ICT Lab"** shall mean multi-skill focused Skill Excellence Centre at reputed Engineering Colleges in CSE, IT, ECE, EEE, Mechanical and Civil streams. These CM's Skill Excellence Centers: ICT Labs will be selected, established and implemented by APSSDC in active collaboration and assistance from the host College, as per the terms of this Agreement.

**"Effective Date"** shall mean the date of signing of this Agreement.

**"GoAP"** means the Government of Andhra Pradesh and its concerned department, SD&EI.

**"Equipments"** means/includes Laptops, Projector, Wi-Fi routers, Audio system

**"CM's Skill Excellence Center: ICT Labs"** shall mean college-level skill development centres connected with APSSDC over internet, where local students can access and learn out of the interactive digital courseware, online programs, hands-on training, offline Workshops and global certification programs.

## 3. SCOPE OF SERVICES / PROJECT

a. To make qualitative improvements in imparting Technical Skills by setting up or providing:

- Infrastructure in college laboratories by adopting latest technologies in engineering streams of CSE, IT, ECE, EEE, Mechanical and Civil to serve the needs the industry;
- Skill up-gradation of faculty by imparting training;
- Update course curriculum to suit modern industrial practices;
- Promote Research & Development and Innovation for existing Industries.
- CM's Skill Excellence Center: ICT Labs to focus on training students in line with the latest Industry needs and make them more employable

b. Promote Industry – Academia interfacing to make improvements in Technical Skills sustainable and in line with Industry requirements.

  
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- c. **Train students to improve employability** - Improved placements of students in colleges and enable the students to compete in national employment market with better remuneration and professional growth.
- d. Enhance the reputation of Technical Institutions with improved academic ambience and State of Art facilities
- e. Create a pool of skilled manpower to cater to the current and future industrial and service sector needs.
- f. Guidelines and procedures prescribed / as may be prescribed from time to time by APSSDC for implementation.

#### 4. SCOPE OF THE FIRST PARTY

The APSSDC shall

- Select reputed academic/Industrial Training Institutions through a stipulated procedure.
- Provide a platform for registration of trainees online and mapping of institutions and students
- Provide equipment with latest technology to fill up the gap required to suit the skill development training requirements –laptops (as per the configuration given in Annexure I).
- Train the faculty in the required skill.
- Identify and provide course curriculum to suit latest and future technologies.
- Promote Research & Development and Innovation for existing Industries.
- To get the evaluation of the Skill Development programs done by third party for assessing the impact with respect to quality and quantitative placements.
- Exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

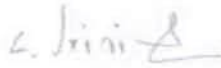
#### 5. SCOPE OF THE SECOND PARTY

The Academic institution shall provide and follow the guidelines presented:

SDC:

College should setup one Skill Development Center lab and equip it on the lines of CM's SEC for APSSDC training exclusively.

  
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#### CM's SEC:

Capacity to provide E-Classroom space to accommodate 37 systems lab with LCD Projector, Audio System & to ensure internet connectivity of 150Mbps bandwidth.

#### Infrastructure:

The necessary infrastructure as per the project specifications including electrical fittings, electricity and Power backup, water, furniture and fixtures and Air-conditioning

#### Adequate security:

The College should be responsible and held accountable for safety of the lab equipment.

#### Faculty & Students:

- To mobilize faculty and students of the college/institution for trainings and Certification.
- College should make a commitment on the count of faculty and students for APSSDC Training programs as mentioned - **50% of annual intake / students on rolls** – for participation in APSSDC programs like Workshops, online programs, Certification programs, any other programs announced by APSSDC from time to time out of which 50% students are to get certified from the Globally recognized MOOCs

#### Residential Facilities:

- At least 50% of intake capacity to students of other colleges with residential facilities (100 boys & 50 girls at nominal cost) i.e., food & accommodation.
- Food and accommodation for 5 mentors (boy / girl) deputed by APSSDC to the college to coordinate and execute the APSSDC programs without any charges.

#### Clubs:

- Department wise clubs are to be initiated and competitions are to organized as and when informed at the earliest in coordination with APSSDC Stream coordinators.
- Colleges are requested to arrange a cabin/room exclusively for APSSDC Mentors & Club members.

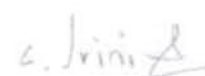
#### Warranty & Equipment:

- Post-warranty of equipment, college has to bear the maintenance cost.

#### Compliances:

- KPIs – Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and APSSDC.

  
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- **Monitoring:** The activities of CM's Skill Excellence Centers: ICT Labs shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.
- **Management Information System:** To submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by 'THE FIRST PARTY'.
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action amounting to withdrawal of the laptops given under this Project if found to be:
  - ❖ Charging capitation fee or indulging in any other malpractice
  - ❖ Provided false data in their reports
  - ❖ Unable to achieve targets set by APSSDC/themselves in Proposals consistently
  - ❖ Any non-compliance with the terms and conditions of this Agreement

#### 6. REVENUE GENERATED

➤ APSSDC is heavily subsidizing the training and certification courses as compared to market prices. The Revenue generated from the charges of the programs being implemented by APSSDC will be the sole income of APSSDC as per the Course wise fee structure provided at Annexure 2.

#### 7. BREACH OF AGREEMENT & REMEDIAL PERIOD

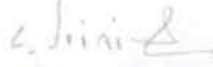
In case the G.Pullaiah College of Engineering & Technology, commits breach of any condition as laid down in this Agreement, the monitoring committee at APSSDC shall bring the same to the notice of G.Pullaiah College of Engineering & Technology. In case the breach is not rectified within 30 days from the date of notice, as per the terms and spirit of this Agreement, APSSDC/ GoAP is authorized to take over the **CM's Skill Excellence Centers: ICT Labs** (all the assets provided by APSSDC under this program) except other liabilities of promoters and their employees.

#### 8. CONFIDENTIAL INFORMATION

Each Party may disclose Confidential Information:

- a) to the extent to which it is required to be disclosed pursuant to Applicable Law;

  
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- b) to the extent to which it is specifically permitted by the other Party in writing;
- c) to the extent that the Confidential Information is publicly available and
- d) to its employees and professional advisors, but only to the extent necessary and subject to such employees and professional advisors accepting an equivalent confidentiality obligation to that set out in this Clause Confidentiality.

#### 9. LIMITATION OF LIABILITY

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.

#### 10. DISPUTE RESOLUTION

The Parties shall endeavor to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through Arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

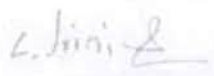
#### 11. FORCE MAJEURE

If the performance of any part of this Agreement by parties is prevented or delayed by acts of civil or military authority, flood, fire, epidemic, war or riot, or other acts beyond the reasonable control of either party, the party affected shall be excused from such performance only during the continuance of any such event.

Where a Party is claiming suspension of its obligations on account of Force Majeure, it shall promptly, but in no case later than five (5) days after the occurrence of the event of Force Majeure, notify the other Party in writing giving full particulars of the Force Majeure, the estimated duration thereof, the obligations affected and the reasons for its suspension.

The Party asserting the claim of Force Majeure shall have the burden of proving that the circumstances constitute valid grounds of Force Majeure under this clause and that such

  
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Party has exercised reasonable diligence and efforts to remedy the cause of any alleged Force Majeure. If the parties are unable in good faith agree that a Force Majeure event has occurred, the Parties shall submit the dispute for resolution pursuant to clause 10 hereof provided that the burden of proof as to whether a Force Majeure event has occurred shall be upon the Party claiming a Force Majeure event.

## 12. SEVERABILITY

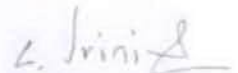
If any provision or provisions of this Agreement shall be held to be illegal, invalid or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired there by and the parties hereto agree to replace the illegal or unenforceable provisions with valid provisions which are as close as possible to the illegal or unenforceable provisions in their respective meaning, purpose, and commercial effect within reasonable time.

## 13. NOTICE

13.1. Any notice or other document to be given under this Agreement shall be in writing and shall be deemed to have been duly given if left at or sent by: -

- (a) hand; or
- (b) registered posts; or
- (c) facsimile or other electronic media;

to the other party at the following addresses and/or telecommunication number or such other addresses as the party may from time to time designate by written notice to the other(s):



PRINCIPAL

G. Pullaiah College of Engg. & Tech.  
Nandikotkur Road - Venkayapalli(V).  
KURNOOL-518452.



PRINCIPAL

G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)



APSSDC

Andhra Pradesh State Skill Development Corporation  
2<sup>nd</sup> Floor, NTR Administrative Block, PN Bus Station,  
Vijayawada - 520 013

College/ Institution

G.Pullaiah College of Engineering & Technology  
Kurnool Near Venkayapalle, Pasupula Village, Nandikotkur  
Rd, Kurnool, Andhra Pradesh 518002

13.2. All such notices and documents shall be in the English language. All notices or other documents shall be deemed to have been received by the addressee in the case of despatch by post, five (5) working days following the date of dispatch of the notice or document and in the case of dispatch by hand or by facsimile or other electronic media, simultaneously with the delivery or transmission (as the case may be). To prove the giving of a notice or other document it shall be sufficient to show that it was dispatched in accordance with the provisions of Clause 13.1 hereof.

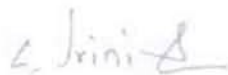
#### 14. GOVERNING LAW AND JURISDICTION

This Agreement shall be governed and construed in accordance with the laws of India and subject to the arbitration clause mentioned above, the courts of Andhra Pradesh shall have the jurisdiction to entertain any dispute or suit arising out of or in relation to this Agreement.

#### 15. PUBLICITY

Neither party shall make any public disclosure, except as may be required by applicable law, relating to discussions and or terms related to this Agreement, without obtaining the prior written consent of the other party. Either party shall not use and shall not let their employees, agents and subcontractors from using the name, trademark or logo of other party in any sale, marketing publication, advertisement, or other publication. Either party shall not make, or let its employees, agents or subcontractors make, any public statement relating to the other party.

  
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G. Pullaiah College of Engg. & Tech.  
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KURNOOL-518452.

#### 16. RELATION OF THE PARTIES

Nothing herein shall be construed to neither constitute a partnership between the parties hereto nor to authorize the G.Pullaiah College of Engineering & Technology save and except as provided herein or with the APSSDC's prior consent in writing, for making any representation.

#### 17. MODIFICATION, AMENDMENT, SUPPLEMENT OR WAIVER

No modification, amendment, supplement to or waiver of this Agreement or any of its provisions shall be binding upon the parties hereto unless made in writing and duly signed by the authorized representative of the party against whom enforcement thereof is sought. Any failure or delay of any party to this Agreement to enforce at any time any of the provisions of this Agreement or to exercise any option which is herein provided, or to require at any time performance of any of the provisions hereof, shall in no way be construed to be a waiver of such provisions of this Agreement.

#### 18. ENTIRE AGREEMENT

This Agreement together with all Appendices, Attachments and Addenda attached here to constitute the entire agreement between the parties and supersedes all previous agreements, promises, representations, understandings and negotiations, whether written or oral, between the parties with respect to the subject matter hereof.

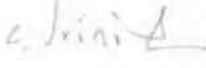
#### 19. ASSIGNMENT

The Second Party shall not be entitled to, nor shall it purport to, assign this Agreement, without prior consent of the First Party.

This Agreement is prepared in two originals and each party shall retain one copy. Each copy shall be treated as original when taken separately and shall constitute as one when taken together.

In token of agreement and acceptance hereof by the two parties the authorized representatives of the two parties hereto have affixed their signatures herein below in the presence of witnesses as under:

  
PRINCIPAL  
G.Pullaiah College of Engg & Tech,  
Nandikotkur Road, VENKAYAPALLE  
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PRINCIPAL  
G. Pullaiah College of Engg. & Tech,  
Nandikotkur Road— Venkayapalle(V),  
KURNOOL-518452



SIGNED ON BEHALF OF

ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION

Name: SriK. Sambasiva Rao, IRTS

Signature: \_\_\_\_\_

Designation: Managing Director & Chief Executive Officer

\_\_\_\_\_

\_\_\_\_\_

Name: Dr. C. Srinivasa Rao

Signature: C. Srinivasa Rao

Designation: PRINCIPAL

Witness

Name: Dr. N. Ramamurthy

Signature: [Signature]

Designation: professor

Name : \_\_\_\_\_

Signature: \_\_\_\_\_

Designation: \_\_\_\_\_

C. Srinivasa Rao  
PRINCIPAL  
G.Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)

Annexure – I

Laptop Make and Model: Acer TMP 249-G2-M	
Technical Specification Inspection	
Processor	Intel Core i5-7200U Processor @ 2.5 GHz(Turbo Boost Upto 3.1 Ghz), 3MB Cache, 2-cores
Memory	16 GB DDR4 Memory, 2133 MHz
Internal Storage	500 GB SATA
Wireless Connectivity	Integrated wireless & Integrated Blue tooth.
Display Size	14"
Display Resolution	1366 x768
Webcam	Built-in Webcam.
Battery	5 Hrs Backup
VGA Port	Yes
HDMI Port	Yes
USB 2.0 port	1
USB 3.0 port	2
Operating System	BOSS Linux
Keyboard	External;
Mouse	External;

  
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Annexure – II

Details of course wise fee: **Workshops**

Stream	Workshop Name	Duration	Fee
CSE & ECE	Data Structures & Algorithms	3days(Phase 1) + 3 Days ( Phase 2)	Rs. 250 /-
	Google Android Fundamentals	3days(Phase 1) + 3 Days ( Phase 2)	Rs. 500 /-
	Progressive web apps	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
	Amazon Web Services(AWS)	3 days	Rs.250 /-
	Internet of Things Fundamentals	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
	Python	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
	C Programming	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
ECE , EEE & EIE	IoT(Embedded Systems)	3days(Phase 1) + 3 Days ( Phase 2)	Rs.500 /-
	Scilab	3days(Phase 1)	Rs.150 /-
	PLC	3days(Phase 1) + 3 Days ( Phase 2)	Rs. 500 /-
Mechanical	Autocad	6 days	Rs.500 /-
	Catia Part Design	6 days	Rs.500 /-
	Catia Surface Design	6 days	Rs.500 /-
	Fusion 360	3 days	Rs.250 /-
Civil	Autocad	6 days	Rs.500 /-
	Revit Structure	6 days	Rs.500 /-
	Revit Architecture	6 days	Rs.500 /-
	3DS Max	3 days	Rs.250 /-

  
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Details of course wise fee: Certificate

Certification Courses (College/University Name:-)						
Course Details					Pricing	
SN	Engg Stream	Course	Certification	Duration (Months / Weeks)	Market Price Per certification	APSSDC Pricing
1	CS/IT/ECE/MCA	Udacity Nanodegrees	i) Machine Learning	3 Months	Rs.60,180/-	6,000 Per Month with Support (Free if completed in 1 month, 50% of the fee reimbursed each month upon completion within 3 months, and 25% thereafter)
2			ii) Android Developer	3 Months	63,130	
3			iii) Front End	3 Months	54,280	
4			iv) Introduction to Programming	2 Months	38,350	
5			v) Full Stack	3 Months	54,280	
6		Google	i) Associate Android Developer	3 Weeks	6,500	3,250
7			ii) Mobile Web Specialist	3 Weeks		
8		Coursera with University of Michigan	Python for Everybody (Specialization)	2 Weeks	19,200	1,300 for 6 months with Training
9			Applied Data Science with Python (Specialization)	3 Months		
10		Coursera with University of California, Irvine	Internet of Things (IOT) - (Specialization)	2 Weeks		

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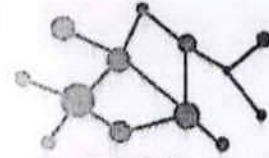
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11		Coursera with UC San diego	Data Structures and Algorithms by UC San diego (Specialization)	3 Months		
12			Architecting with Google Cloud Platform (Specialization)	-		
13		Coursera with Google	Data engineering on Google cloud platform (Specialization)	-		
14			Developing applications with Google cloud platform (Specialization)	-		
15			i) Analytics & Big Data		21,000	
16			ii) Cloud Architects		35,000	
17		Amazon	iii) Operations / Support Engineer	6 months	21,000	0
18			iv) Software Development Engineer		21,000	
19			i) AutoCAD Professional			
20			ii) Revit Architecture Professional			
21	Civil/Mechanical	Autodesk Certipoint, Inc.	iii) Revit Structure Professional		2,415	
22			iv) Fusion 360 Professional	1 Week Workshop & 2 hour practice for 14 days		1,000 With Training
23			i) CATIA Part Design		3,000	
24	Mechanical	DS India Private Limited	ii) CATIA Surface Design		3,000	

  
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**madBlocks**

Technology:Innovation:Business

# Memorandum of Understanding

between

**G PULLAIAH COLLEGE OF ENGINEERING AND TECHNOLOGY  
and Madblocks Technologies Pvt Ltd , Hyderabad**

This memorandum of understanding is made and executed at GPCET between G Pullaiah College of Engineering and Technology (GPCET), Kurnool and Madblocks Technologies Pvt Ltd, Hyderabad.

This memorandum of understanding entered at G Pullaiah College of Engineering and Technology represented by the Principal of the GPCET Kurnool which expression to the context means and includes its successors and assigns as the FIRST PARTY.

Madblocks Technologies Pvt Ltd is an acknowledged Business Consulting for Startups and Innovations and Madblocks Technologies is represented herein by Ms. B. Archana Rao, Director and Chief Executive which expression to the context means and intrudes its successors and assigns as the SECOND PARTY.

WHEREAS The parties have had preliminary discussions in this matter and have ascertained areas of broad consensus. The parties now, have therefore, agreed to enter in writing these areas of consensus, under a Memorandum of Understanding.

  
PRINCIPAL

G.Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)

256P/2 KPHB,  
Hyderabad - 500072

Tel. 0-9618355045  
Mob: 0-7893015625

archana@madblocks.tech  
<https://madblocks.tech>



## About FIRST PARTY

G Pullaiah College of Engineering and Technology is promoted by Sri Sai Krishna Educational Society and is the dream project of renowned educationalist Sri G.Pullaiah and his son Sri G.V.M Mohan Kumar. GPCET is located just a 4 kms from Kurnool town for it is ideal to be away from the hustle and bustle of the city. It covers a panoramic area of 5.51 acres providing provision for future generations and an ample opportunity for expansion. It has a wide area of greenery, a feast to the eyes and solace to the heart.

At the entrance of the college itself, a grand and imposing statue of the Goddess Saraswathi is an enshrined-a symbolic representation of the abode of knowledge and wisdom installing in the mind of the visitor that the students who enter the premises will leave the campus as personifications of knowledge, wisdom, enlightenment and sophistication.

## About SECOND PARTY

Madblocks Technologies Pvt Ltd at Hyderabad and an active leader in startup ecosystem and technology enabler for various start-ups today. Madblocks Technologies Pvt Ltd have profound expertise and experience on Internet of Things (IoT), Embedded Systems, Robotics, AI and Cloud Computing.

Madblocks Technologies has a network of people like mentors, start-ups, incubators, and accelerators as a chain and which helps for accelerating the student idea into fine-tuned startup. Madblocks organizes Hackathons, Ideathons, Ideations, and Idea driven related events across India to bring the Government of India's initiative 'Startup in Campus' fit in the rural areas. In the context of 'Make in India', the initiatives of Madblocks will help the students to start their own start-up right from the college level.

  
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## Responsibilities of FIRST PARTY

- First Party should organise the Second Party activities complete throughout the year without fail.
- First Party should also provide a well-established conference hall for conducting webinars/e-seminars/e-workshops to the students of innovation lab with necessary infrastructure.
- First Party should also provide a support to the Second Party in organising the scheduled activities prior given to the First Party.
- Should upload the initiative to the website of First Party and the content will be provided by the Second Party.
- First Party should provide a detailed academic schedule to the Second Party for easy planning and execution of activities in the Innovation Lab.
- First Party should showcase the innovation lab to the NBA/AICTE team and placements team or whoever is visiting the First Party.
- A Single Point of Contact (SPoC) should be appointed from the First Party to interact with Second Party for Communication.
- First Party should allow the students as per the schedule towards the activities planned by the Second Party.
- First Party should allow top 5 teams during summer vacation to work at the Second Party for fine tuning the ideas and validations.

*G. Pullaiah*  
PRINCIPAL

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## Responsibilities of SECOND PARTY

- Second Party should promote an Innovation Lab established by the First Party at the premises of First Party.
- Second Party should plan for an Inauguration of maker-space being established at First Party Premises.
- Second Party should conduct orientation session for about THREE days after the inauguration session at First Party Premises.
- Second Party collects a registration for a student is Rs. 4500/- and it will be processed by the First Party.
- Second Party should launch the online portal specifically for the First Party students to get interact and work further on week-to-week basis.
- Second Party should visit the Innovation Lab every month for THREE days in conducting the technical sessions for the participants of Innovation Lab.
- Second Party should submit the schedule prior THREE months to the First Party for easy planning and execution.
- Second Party should conduct the activities as per the given schedule and should take support from the First Party for better execution.
- Second Party should provide internship/incubation opportunities for the students on performance basis to work in the real-time.

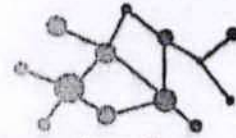
  
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Technology:Innovation:Business

All the terms and conditions of this MoU are subject to the approval of commissioner of Technical Education, Hyderabad and the provisions of the Rules and Regulations of the Govt of Telangana and Govt of Andhra Pradesh.

In witness whereof the parties have signed this MoU on April 2018 and will be valid for Five Years(05) from the signed date and can be extended based on the mutual understanding between two parties.

**For GPCET, Kurnool  
Principal**

PRINCIPAL

G. Pullaiah College of Engg. & Tech  
Nandikotkur Road-Venkayapalli (V),  
KURNOOL - 518 452

**Archana Rao  
Director & Chief Executive  
madBlocks Technologies Pvt Ltd**



**PRINCIPAL  
G. Pullaiah College of Engg & T  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)**

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## **Memorandum of Understanding between G PULLAIAH COLLEGE OF ENGINEERING AND TECHNOLOGY and SAILOTECH, Hyderabad**

This memorandum of understanding is made and executed at GPCET between G Pullaiah College of Engineering and Technology (GPCET), Kurnool, and SAILOTECH Pvt Ltd, Hyderabad.

This memorandum of understanding entered at G Pullaiah College of Engineering and Technology represented by the GPCET Kurnool principal, which expression to the context means and includes its successors and assigns as the FIRST PARTY.

SAILOTECH Pvt Ltd is an acknowledged digital and enterprise service for Startups and Innovations. SAILOTECH is represented herein by Suresh Babu Inturu, Managing Director and Chief Executive, which expression to the context means and intrudes its successors and assigns as the SECOND PARTY.

WHEREAS, the parties have had preliminary discussions in this matter and have ascertained areas of broad consensus. Therefore, the parties now have agreed to enter in writing these areas of consensus under a Memorandum of Understanding.

  
**PRINCIPAL**  
G.Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)

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# SAILOTECH

## ABOUT FIRST PARTY

G PULLAIAH COLLEGE OF ENGINEERING AND TECHNOLOGY IS PROMOTED BY SRI SAI KRISHNA EDUCATIONAL SOCIETY AND IS THE DREAM PROJECT OF RENOWNED EDUCATIONALIST SRI G.PULLAIAH AND HIS SON SRI G.V.M MOHAN KUMAR. GPCET HAS LOCATED JUST 4 KM FROM KURNOOL TOWN, FOR IT IS IDEAL TO BE AWAY FROM THE CITY'S HUSTLE AND BUSTLE. IT COVERS A PANORAMIC AREA OF 5.51 ACRES, PROVIDING PROVISION FOR FUTURE GENERATIONS AND AN AMPLE OPPORTUNITY FOR EXPANSION. IT HAS A WIDE AREA OF GREENERY, A FEAST TO THE EYES, AND SOLACE TO THE HEART.

AT THE ENTRANCE OF THE COLLEGE ITSELF, A GRAND AN IMPOSING STATUE OF THE GODDESS SARASWATHI IS AN ENSHRINED-A SYMBOLIC REPRESENTATION OF THE ABODE OF KNOWLEDGE AND WISDOM INSTALLING IN THE MIND OF THE VISITOR THAT THE STUDENTS WHO ENTER THE PREMISES WILL LEAVE THE CAMPUS AS PERSONIFICATIONS OF KNOWLEDGE, WISDOM, ENLIGHTENMENT AND SOPHISTICATION.

## ABOUT SECOND PARTY

SAILOTECH IS A GLOBAL IT SOLUTION COMPANY THAT ENHANCES PROFITABILITY AND SUSTAINABILITY OF ORGANIZATIONS WITH ITS INNOVATIVE SOLUTIONS IN DIGITALIZATION AND AUTOMATION. WE HAVE BEEN ENTRUSTED BY A FEW OF THE FORTUNE 500 COMPANIES TO SOLVE SOME OF THE MOST COMPLEX BUSINESS PROBLEMS AND DELIVER DIGITAL TRANSFORMATION OUTCOMES. WE ENSURE THE HIGHEST LEVEL OF TECHNOLOGICAL EXCELLENCE, DESIGN THINKING-LED INNOVATION, AND STRATEGIC ENGAGEMENT MODELS TO DELIVER SUSTAINED LONG TERM VALUE TO THE CUSTOMERS. OUR NICHE OFFERINGS IN IOT, ARTIFICIAL INTELLIGENCE, MACHINE LEARNING, ROBOTIC PROCESS AUTOMATION, AND TESTING AUTOMATION, COUPLED WITH OUR RICH EXPERTISE IN ENTERPRISE APPLICATIONS - INFOR, ORACLE, AND ANALYTICS, ENHANCE VALUE PROPOSITION SIGNIFICANTLY.

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PRINCIPAL

G.Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)



## RESPONSIBILITIES OF FIRST PARTY

- FIRST PARTY SHOULD ORGANIZE THE SECOND PARTY ACTIVITIES COMPLETE THROUGHOUT THE YEAR WITHOUT FAIL.
- FIRST PARTY SHOULD ALSO PROVIDE A WELL-ESTABLISHED CONFERENCE HALL FOR CONDUCTING
- WEBINARS/E-SEMINARS/E-WORKSHOPS TO THE STUDENTS OF INNOVATION LAB WITH NECESSARY INFRASTRUCTURE.
- FIRST PARTY SHOULD ALSO PROVIDE A SUPPORT TO THE SECOND PARTY IN ORGANIZING THE SCHEDULED ACTIVITIES PRIOR GIVEN TO THE FIRST PARTY.
- SHOULD UPLOAD THE INITIATIVE TO THE WEBSITE OF FIRST PARTY AND THE CONTENT WILL BE PROVIDED BY THE SECOND PARTY.
- FIRST PARTY SHOULD PROVIDE A DETAILED ACADEMIC SCHEDULE TO THE SECOND PARTY FOR EASY PLANNING AND EXECUTION OF ACTIVITIES IN THE INNOVATION LAB.
- FIRST PARTY SHOULD SHOWCASE THE INNOVATION LAB TO THE NBA/AICTE TEAM AND PLACEMENTS TEAM OR WHOEVER IS VISITING THE FIRST PARTY.
- A SINGLE POINT OF CONTACT (SPOC) SHOULD BE APPOINTED FROM THE FIRST PARTY TO INTERACT WITH SECOND PARTY FOR COMMUNICATION.
- FIRST PARTY SHOULD ALLOW THE STUDENTS AS PER THE SCHEDULE TOWARDS THE ACTIVITIES PLANNED BY THE SECOND PARTY.
- FIRST PARTY SHOULD ALLOW TOP 5 TEAMS DURING SUMMER VACATION TO WORK AT THE SECOND PARTY FOR FINE TUNING THE IDEAS AND VALIDATIONS.

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*C. J. Pring*  
**PRINCIPAL**

G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
KURNOOL-518 452 (A.P)

**SAILOTECH**

## RESPONSIBILITIES OF SECOND PARTY

- SECOND PARTY SHOULD PROMOTE AN INNOVATION LAB ESTABLISHED BY THE FIRST PARTY AT THE PREMISES OF FIRST PARTY.
- SECOND PARTY SHOULD PLAN FOR AN INAUGURATION OF MAKER-SPACE BEING ESTABLISHED AT FIRST PARTY PREMISES.
- SECOND PARTY SHOULD CONDUCT ORIENTATION SESSION FOR ABOUT THREE DAYS AFTER THE INAUGURATION SESSION AT FIRST PARTY PREMISES.
- SECOND PARTY COLLECTS A REGISTRATION FOR A STUDENT IS RS. 4500/- AND IT WILL BE PROCESSED BY THE FIRST PARTY.
- SECOND PARTY SHOULD LAUNCH THE ONLINE PORTAL SPECIFICALLY FOR THE FIRST PARTY STUDENTS TO GET INTERACT AND WORK FURTHER ON WEEK-TO-WEEK BASIS.
- SECOND PARTY SHOULD VISIT THE INNOVATION LAB EVERY MONTH FOR THREE DAYS IN CONDUCTING THE TECHNICAL SESSIONS FOR THE PARTICIPANTS OF INNOVATION LAB.
- SECOND PARTY SHOULD SUBMIT THE SCHEDULE PRIOR THREE MONTHS TO THE FIRST PARTY FOR EASY PLANNING AND EXECUTION.
- SECOND PARTY SHOULD CONDUCT THE ACTIVITIES AS PER THE GIVEN SCHEDULE AND SHOULD TAKE SUPPORT FROM THE FIRST PARTY FOR BETTER EXECUTION.
- SECOND PARTY SHOULD PROVIDE INTERNSHIP/INCUBATION OPPORTUNITIES FOR THE STUDENTS ON PERFORMANCE BASIS TO WORK IN THE REAL-TIME.

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PRINCIPAL

G.Pullaiah College of Engg & Tech.  
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ALL THE TERMS AND CONDITIONS OF THIS MOU ARE SUBJECT TO THE APPROVAL OF COMMISSIONER OF TECHNICAL EDUCATION, HYDERABAD AND THE PROVISIONS OF THE RULES AND REGULATIONS OF THE GOVT OF TELANGANA AND GOVT OF ANDHRA PRADESSH.

IN WITNESS WHEREOF THE PARTIES HAVE SIGNED THIS MOU ON APRIL 2018 AND WILL BE VALID FOR FIVE YEARS(05) FROM THE SIGNED DATE AND CAN BE EXTENDED BASED ON THE MUTUAL UNDERSTANDING BETWEEN TWO PARTIES.

# SAILOTECH

FOR GPCET, KURNOOL

PRINCIPAL  
PRINCIPAL

G. Pullaiah College of Engg. & Tech.  
Nandikotkur Road-Venkayapalli (V),  
KURNOOL - 518 452

For Sailotech Private Limited

Managing Director



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PRINCIPAL

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## Memorandum of Understanding

between

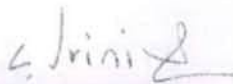
**G PULLAIAH COLLEGE OF ENGINEERING AND TECHNOLOGY**  
and **Vehanth Renewable Private Limited, Hyderabad**

This memorandum of understanding is made and executed at GPCET between G Pullaiah College of Engineering and Technology (GPCET), Kurnool and Vehanth Renewable Private Limited, Hyderabad.

This memorandum of understanding entered at G Pullaiah College of Engineering and Technology represented by the Principal of the GPCET Kurnool which expression to the context means and includes its successors and assigns as the FIRST PARTY.

Vehanth Renewable Private Limited is an acknowledged Business Consulting for Startups and Innovations and Vehanth Renewable Private Limited is represented here in by Mr. Prudhvi Raju Pedapalli, Director and Chief Executive which expression to the context means and intrudes its successors and assigns as the SECOND PARTY.

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### About FIRST PARTY

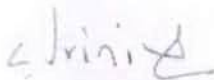
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### About SECOND PARTY


Vehanth Renewable Private Limited at Hyderabad and an active leader in startup ecosystem and technology enabler for various start-ups today. Vehanth Renewable Private Limited have profound expertise and experience in conventional and renewable power sector, to create the best in a class leading company based exclusively on PV Solar EPC/O&M.

Vehanth Renewable Private Limited has a network of people like mentors, start-ups, incubators, and accelerators as a chain and which helps for accelerating the student idea into fine-tuned startup. Vehanth Renewable Private Limited organizes idea about PV Systems, solar cells, and Idea driven related events across India to bring the Government of India's initiative 'Startup in Campus' fit in the rural areas. In the context of 'Make in India', the initiatives of Vehanth Renewable Private Limited help the students to start their own start-up right from the college level.



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P. D. S. R. V. S. R.



PRINCIPAL

G. Pullaiah College of Engg & Tech.  
Nandikotkur Road, VENKAYAPALLI  
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## Responsibilities of FIRST PARTY

First Party should organize the Second Party activities complete throughout the year without fail.

First Party should also provide a well-established conference hall for conducting webinars/e-seminars/e-workshops to the students of innovation lab with necessary infrastructure.

First Party should also provide a support to the Second Party in organising the scheduled activities prior given to the First Party.

Should upload the initiative to the website of First Party and the content will be provided by the Second Party.

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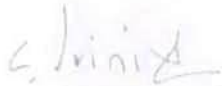
Second Party should launch the online portal specifically for the First Party students to get interact and work further on week-to-week basis.

Second Party should visit the Innovation Lab every month for THREE days in conducting the technical sessions for the participants of Innovation Lab.

Second Party should submit the schedule prior TWO month to the First Party for easy planning and execution.

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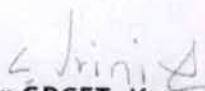
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In witness whereof the parties have signed this MoU on March 2018 and will be valid for Five Years from the signed date and can be extended based on the mutual understanding between two parties.

  
For GPCET, Kurnool  
**Principal**  
PRINCIPAL

G. Pullaiah College of Engg. & Tech  
Nandikotkur Road-Venkayapalli (V),  
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Prudhvi Raju Pedapalli,  
Director & Chief Executive  
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